



PRESENTATION OF THE LAW FIRM BRUN CESSAC PARTNERS

Association of lawyers specialising in property law, construction law, urban planning law and energy law.

Contents

- A. The firm's expertise and areas of specialisation..... 3**
- B. Internal organisation structure 4**
- C. The Firm's involvement in professional networks 5**
- D. The Firm's values 6**
- E. Contact 7**

A. The firm's expertise and areas of specialisation

BRUN CESSAC & ASSOCIÉS is a law firm set up in 1991. Its expertise and know-how encompass real-estate, commercial leases, urban planning and energy.

Broadly speaking, the Firm's areas of expertise are as follows:

- Construction and property development - Project setup - structuring
- Rental management
- Urban planning and Commercial urban planning
- Construction contracts - complex PAB projects
- Environment (Classified facilities) - Renewable energy (Photovoltaics)
- Insurance (Builder's risk insurance - Life insurance)

It advises and assists clients such as local authorities, institutions, promoters and other operators in the real-estate sector throughout the setting up and the development of their real-estate projects.

BRUN CESSAC & ASSOCIÉS brings together a diverse range of expertise in the field of construction law, commercial leases, urban planning and the environment, hence ensuring the proper conduct of advisory and assistance assignments for private investors or local authorities and public-private institutions. These include:

- due diligence and legal feasibility studies;
- assistance and advisory services in connection with the setting up of property projects and innovative financing including, in particular, issues relating to the development of renewable energies;
- fact-finding assignments on behalf of local authorities or foreign public organisations (in particular in Germany and Tunisia);
- pleadings before the competent courts in litigations;
- drafting of deeds (commercial leases, property development contract, financing, settlement agreement , etc.).

The Firm's expertise also covers less specific areas, hence providing it with a cross-sectional view of all administrative/regulatory constraints which may be encountered in this type of projects, namely:

- Urban planning, Commercial urban planning and town & country planning (private and public sectors)
- Construction and property development - Project setup - structuring
- Environment (Classified facilities) - Renewable energies and energy performance

Examples of assignments carried out by the Firm are provided at the end of the presentation.

B. Internal organisation structure

The Firm has three partners, each assisted by experienced employees and paralegals.

BRUN CESSAC & Associés is an AARPI (a law firm having the form of a limited liability partnership) pursuant to its partnership agreement as recommended by the Paris Bar Association (<http://www.avocatparis.org/lassociation-davocats-responsabilite-professionnelle-individuelle-aarpi>).

- **Xavier BRUN**, the Firm's founder, is in particular responsible for the setting up and structuring of real-estate projects (financing, partnership agreements, incorporation of joint ventures, negotiation of works contracts, acquisitions and disposals, etc.).
- **Cécile CESSAC** is responsible for issues relating to public law, construction law, urban planning law, environmental law and energy law. Lawyer at the Bar of Paris since 2001 and a Partner with the Firm since 2010, she carries out due diligence assignments in connection with property acquisitions and provides legal assistance in connection with the setting up of complex real-estate projects or the development of renewable energies. Over time she has specialised in urban planning law and the setting up of property projects, after obtaining a post-graduate qualification in construction and urban planning law, complemented by a Master's degree in project setup from the *Ecole Supérieures des Travaux Publics* of Paris. Prior to becoming a lawyer, she was Programme Manager for the Chamber of Commerce and Industry of Paris.
- **Jérôme NORMAND**, having held the position of Head of Legal Affairs at the CORIO Group, he joined the Firm in 2006. He is in particular responsible for all legal issues relating to negotiation and monitoring of the performance of commercial leases as well as those relating to the restructuring and extension of commercial buildings.

C. The Firm's involvement in professional networks

Highly involved in a professional network dedicated to real-estate, energy and environmental issues, BRUN CESSAC & ASSOCIES is a member of various and bodies and organisations. This network, developed over a long period with a number of key stakeholders in this sector, provides BRUN CESSAC & ASSOCIES with access to intelligence and generally gives it a good grasp of issues relating to future regulatory changes.

- **AMORCE** is the national society of local authorities, associations and enterprises for the management of waste, energy and heating networks



- **CLER**, Network for energy transition, is an approved association for the protection of the environment created in 1984 and entitled to a seat on national bodies by virtue of the order of 20 December 2013. Its objective is to promote renewable energies, energy management and, more broadly, energy transition. Today, CLER brings together a network of almost 300 professional bodies across the entire country.



- **Franco-German Office for renewable energies**

The Franco-German Office for renewable energies is an information exchange platform between France and Germany in the field of energy transition. Its objective is to promote renewable energies in public and private sectors.



- **Association DMS-ESTP**

The Firm is a member of the association of specialised Master's programmes of the *Ecole Supérieure des Travaux Publics* and public-private partnerships. Maître Cécile CESSAC as a graduate of the specialised Master's programme in Project Setup and Property Management is an active member of the association and contributes to the promotion of networking among the different members.



- **CNCC (National Council of Shopping Centres)**

The Firm is a member of the *Conseil National des Centres Commerciaux*, a French professional organisation of professionals working in the shopping centres industry



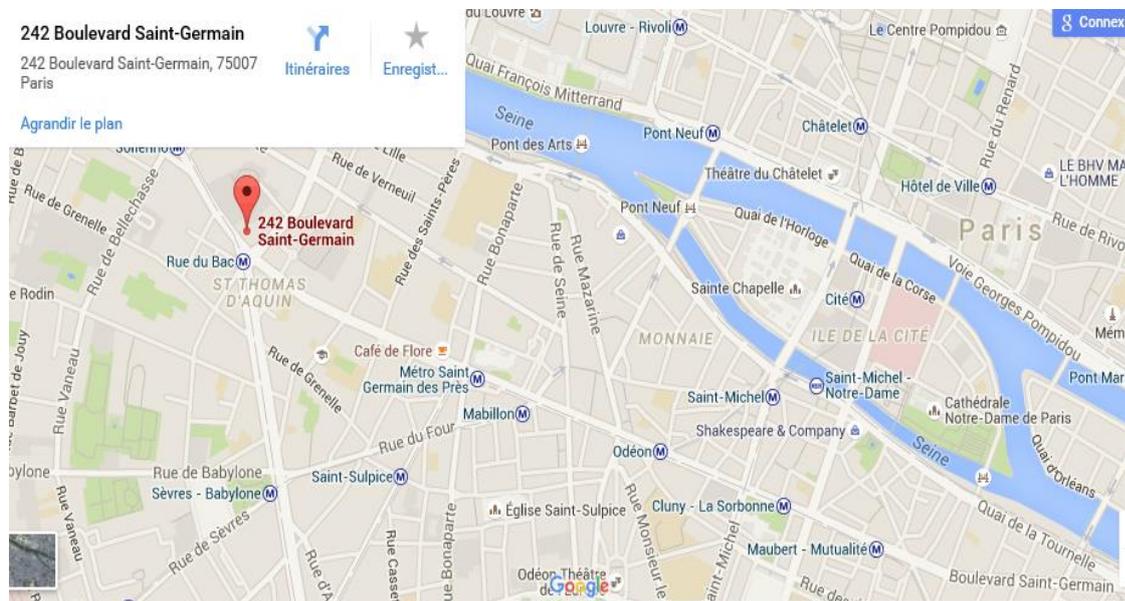
D. The Firm's values

BRUN CESSAC & Associés firmly believes in the principles of ethics and service which govern the legal profession:

- ✓ Confidentiality, professional secrecy and discretion: members of the Firm, lawyers as well as paralegals, undertake to keep strictly confidential all information that they become aware of in connection with the assignments entrusted to them, and ensure very strict compliance with professional ethics;
- ✓ Competence and expertise: we only take on assignments in our areas of speciality, developed through our training and experience, in order to propose effective solutions to our clients; we redirect some of our clients to other Colleagues where the issues so require;
- ✓ Independence: we see to it that we do not get involved in situations likely to give rise to a conflict of interests with a client already represented or assisted by the Firm; our Independence also allows us to advise our clients in the best possible manner by presenting them, where necessary, with different alternatives to settle a question or a conflict in the most appropriate manner for them.

E. Contact

The Firm's office is located in Paris in the 7th district.



Cabinet Paris - Cabinet secondaire Bordeaux

Cabinet Brun Cessac Avocats Associés

242 bis, Boulevard Saint Germain

75007 Paris

tel :  +33 1 45 48 52 68

fax : +33 1 45 48 52 75

The Firm has all the management and administrative tools necessary for rapid and secure communication with its clients, including an exchange platform (DMS) for storing the Firm's files and documents.

To contact us, please send us a mail on the following address:

martina.sibona@nbassocies.com